

# Medical Lead Sweden

Job ID  
REQ-10003064  
April 23, 2024  
Sweden

## Sammanfattning

284 million! That's how many patients we have reached over the world during the last year. And while we are proud of that fact, in this world of digital and technological transformation, we must also ask ourselves this: how can we continue to improve and extend even more people's lives? Imagine what You can do to improve and extend people's lives at Novartis! Medical Lead is responsible for shaping and driving near and long-term medical strategy in allocated therapy area (TA), aiming to improve patient access and outcomes. Further, the Medical Lead is the subject matter expert (SME) within specific TA, having in-depth scientific knowledge and scientific leadership when collaborating with cross-functional colleagues throughout the product(s) life-cycle(s).

## About the Role

### Major accountabilities:

- Acts as the SME for relevant TA.
- In collaboration with Medical Manager(s) develop and lead the Country Medical Affairs Strategy for the Therapy area
- Part of the Brand Team working closely with other members of the team (Marketing, Access, Healthcare partnership, Sales) to set clear goals and tactics
- In collaboration with country RWE manager and Nordic Medical TA lead develop and implement coordinated evidence plans based on country data gap analysis.
- Develop and implement country data "dissemination plans", including strategies for discussing and implementing data with relevant Guideline committees, Drug formulary committees and National recommendation groups.
- Collect actionable insights and find collaboration opportunities related to innovation and new digital technology.
- Accountable for mapping and segmenting prioritized ME's within TA and country.
- Plan and implement Medical engagement plans for TA.
- Collaborate and co-develop Country value proposition (including reimbursement dossiers) with Market Access.
- Identify, drive and lead key impactful medical scientific projects to meet Country needs, acting in close collaboration with relevant Medical Manager, Market Access, Evidence generation team, Nordic TA leads, Medical Information, as well as Sales and marketing.
- In alignment with TA Strategies spend time in field to discuss data in relation to the TA, further understand TA and collect actionable insights with a particular focus on innovation and contributing to the health care system where applicable.
- In-depth knowledge and understanding of the unmet medical need, SoC (standard of care), competitive landscape and external collaborator views within TA.

- Provide scientific and medical input as well as guidance for post-launch marketing materials and concept generation for prioritized brand.

### Minimum Requirements:

- University degree or equivalent experience in life science is required, Masters degree, Doctoral or Post-Doctoral diploma in life science is highly desirable.
- 5+ years of previous experience from medical organizations or pharma companies in roles such as MSL, Medical Advisor, Medical Officer or Medical Manager desired. Experience from working in the Cardio-Vascular field is highly desired.
- An in-depth and comprehensive understanding of the healthcare system, the industry, key competitors and other marketplace factors/dynamics.
- Strong eye for business & analytical capabilities (fully utilizes data and insights in analyzing account and strategy in account plan).
- Proficiency in local language, Swedish. English language proficiency (Very good written and oral).
- Critical thinking with sound basic medical principles and ability to build positive relationships outside and inside the organization e.g. HCPs, Marketing and Market Access departments (Demonstrable experience in teamwork).
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### Why consider Novartis?

766 million lives were touched by Novartis medicines in 2021, and while we're proud of this, we know there is so much more we could do to help improve and extend people's lives.

We believe new insights, perspectives and ground-breaking solutions can be found at the intersection of medical science and digital innovation. That a diverse, equitable and inclusive environment inspires new ways of working.

We believe our potential can thrive and grow in an unbossed culture underpinned by integrity, curiosity and flexibility. And we can reinvent what's possible, when we collaborate with courage to aggressively and ambitiously tackle the world's toughest medical challenges. Because the greatest risk in life, is the risk of never trying!

### Imagine what you could do at Novartis!

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

Klassificering

International

Business Unit

Pharmaceuticals

Land

Sweden

Ort

Kista  
Company / Legal Entity  
SE06 (FCRS = SE006) Novartis Sverige AB  
Filtrera  
Research & Development  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No  
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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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